LANDMARK ANNUAL SALES COMPARISON

2013 to 2016

Unit St	/les - 02	,06,11
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	les - 02,0	•														
	January/December			January/December		January/December			January/December							
Unit	Sales	Sales	Sales	Sales	Average Price				Average Price Per Sq.Ft.			Highest Price				
02	2	1	1	5	\$338,750	\$375,000		\$460,000	\$234	\$259	\$290	\$317	\$352,000	\$375,000		\$600,000
06	2	5	3	2		\$362,300	\$396,660		\$217	\$250	\$274	\$330	\$325,000	\$385,000	\$420,000	\$491,000
11	1	1	1	2	\$365,000	\$385,000	\$355,000	\$486,000	\$252	\$266	\$245	\$335	\$365,000	\$385,000	\$355,000	\$500,000
Total Units	5	7	5	9												
•	2013	2014	2015	2016	2013	2014	2015	2016	2013	2014	2015	2016	2013	2014	2015	2016
Unit Styl	les - 03,0	7,10														
January/December			January/December			January/December			January/December							
Unit	Sales	Sales	Sales	Sales		Averag				Average I	Price Per S	q.Ft.		Highes	t Price	
03	1	2	3	1		\$412,500		\$460,000	\$239	\$234	\$235	\$261		\$415,000		\$460,000
07	3	3	3	4	\$347,333		\$390,000		\$197	\$218	\$222	\$272	\$372,000		\$450,000	
10	2	2	1	0	\$355,650	\$387,500	\$395,000	\$0	\$202	\$220	\$224	\$0	\$361,300	\$430,000	\$395,000	\$0
Total Units	6	7	7	5												
	2013	2014	2015	2016	2013	2014	2015	2016	2013	2014	2015	2016	2013	2014	2015	2016
Unit Styl	es - 04,0	8,09														
		January	y/Decem	nber		January	/Decem	ber		January	//Deceml	ber		January,	/Decemb	er
Unit	Sales	January Sales	y/Decem	nber Sales		-	/Decem ge Price	ber		•	//Deceml Price Per Se				Decemb	er
Unit 04	Sales 1				\$280,000	-	ge Price \$353,335	\$395,000	\$210	•	Price Per Se \$265		\$280,000		t Price	9415,000
04 08	1 2	Sales 2 1	Sales	Sales 2 3	\$336,000	Avera \$346,750 \$349,000	ge Price \$353,335 \$344,500	\$395,000 \$416,000	\$252	Average I \$260 \$261	Price Per Se \$265 \$258	q.Ft. \$296 \$312	\$350,000	Highes \$360,000 \$349,000	t Price \$375,000	\$415,000 \$503,000
04	1 2 2	Sales 2 1 2	Sales 3 3 1	Sales 2 3 3	\$336,000	Avera \$346,750	ge Price \$353,335	\$395,000 \$416,000		Average I	Price Per Se \$265	q.Ft. \$296		Highes \$360,000 \$349,000	t Price \$375,000	\$415,000 \$503,000
04 08	1 2 2 5	Sales 2 1 2 5	Sales	Sales 2 3 3	\$336,000 \$305,500	Avera \$346,750 \$349,000 \$306,000	ge Price \$353,335 \$344,500 \$351,335	\$395,000 \$416,000 \$464,334	\$252 \$229	\$260 \$261 \$229	\$265 \$258 \$263	q.Ft. \$296 \$312 \$348	\$350,000 \$349,000	Highes \$360,000 \$349,000 \$325,000	\$375,000 \$349,000 \$386,000	\$415,000 \$503,000 \$520,000
04 08 09	1 2 2	Sales 2 1 2	Sales 3 3 1	Sales 2 3 3	\$336,000	Avera \$346,750 \$349,000	ge Price \$353,335 \$344,500	\$395,000 \$416,000	\$252	Average I \$260 \$261	Price Per Se \$265 \$258	q.Ft. \$296 \$312	\$350,000	Highes \$360,000 \$349,000	\$375,000 \$349,000	\$415,000 \$503,000
04 08 09	1 2 2 5 2013	Sales 2 1 2 5 2014	Sales	Sales 2 3 3	\$336,000 \$305,500	Avera \$346,750 \$349,000 \$306,000	ge Price \$353,335 \$344,500 \$351,335	\$395,000 \$416,000 \$464,334	\$252 \$229	\$260 \$261 \$229	\$265 \$258 \$263	q.Ft. \$296 \$312 \$348	\$350,000 \$349,000	Highes \$360,000 \$349,000 \$325,000	\$375,000 \$349,000 \$386,000	\$415,000 \$503,000 \$520,000
04 08 09 Total Units	1 2 2 5 2013	Sales 2 1 2 5 2014	Sales	Sales 2 3 3 2 2016	\$336,000 \$305,500	Avera \$346,750 \$349,000 \$306,000	ge Price \$353,335 \$344,500 \$351,335	\$395,000 \$416,000 \$464,334 2016	\$252 \$229	\$260 \$261 \$229 2014	\$265 \$258 \$263	q.Ft. \$296 \$312 \$348 2016	\$350,000 \$349,000 2013	Highes \$360,000 \$349,000 \$325,000	st Price \$375,000 \$349,000 \$386,000 2015	\$415,000 \$503,000 \$520,000 2016
04 08 09 Total Units	1 2 2 5 2013	Sales 2 1 2 5 2014	Sales 3 3 1 7 2015	Sales 2 3 3 2 2016	\$336,000 \$305,500	Avera \$346,750 \$349,000 \$306,000	ge Price \$353,335 \$344,500 \$351,335 2015	\$395,000 \$416,000 \$464,334 2016	\$252 \$229	\$260 \$261 \$229 2014	\$265 \$258 \$263 \$263	q.Ft. \$296 \$312 \$348 2016	\$350,000 \$349,000 2013	Highes \$360,000 \$349,000 \$325,000 2014 January,	st Price \$375,000 \$349,000 \$386,000 2015	\$415,000 \$503,000 \$520,000 2016
04 08 09 Total Units Unit Styl	1 2 2 5 2013	Sales 2 1 2 5 2014 05,12 January	Sales 3 3 1 7 2015	Sales	\$336,000 \$305,500 2013	Avera \$346,750 \$349,000 \$306,000 2014	ge Price \$353,335 \$344,500 \$351,335 2015	\$395,000 \$416,000 \$464,334 2016	\$252 \$229	\$260 \$261 \$229 2014	\$265 \$265 \$258 \$263 \$2015	q.Ft. \$296 \$312 \$348 2016	\$350,000 \$349,000 2013	Highes \$360,000 \$349,000 \$325,000 2014 January, Highes	t Price \$375,000 \$349,000 \$386,000 2015	\$415,000 \$503,000 \$520,000 2016
04 08 09 Total Units Unit Styl Unit 01 05	1 2 2 5 2013 les - 01,0 Sales 1 0	Sales 2 1 2 5 2014 05,12 January Sales 4 2	Sales 3 3 1 7 2015	Sales	\$336,000 \$305,500 2013	Average \$346,750 \$349,000 \$306,000 2014 January Average \$302,750 \$306,250	ge Price \$353,335 \$344,500 \$351,335 2015 2015 2015 2015	\$395,000 \$416,000 \$464,334 2016 ber 0 312000	\$252 \$229 2013 \$213 \$0	\$260 \$261 \$229 2014 January Average I \$260 \$289	\$265 \$265 \$258 \$263 \$2015 //Deceml Price Per So \$0 \$299	q.Ft. \$296 \$312 \$348 2016 ber q.Ft. \$0 \$294	\$350,000 \$349,000 2013 \$248,000 \$0	Highes \$360,000 \$349,000 \$325,000 2014 January, Highes \$310,000 \$312,500	t Price \$375,000 \$349,000 \$386,000 2015 /December the Price \$0 \$319,900	\$415,000 \$503,000 \$520,000 2016 Der
04 08 09 Total Units Unit Styl Unit 01	1 2 2 5 2013 es - 01,0	Sales 2 1 2 5 2014 05,12 January Sales 4 2 1	Sales 3 3 1 7 2015	Sales 2 3 3 8 2016 Sales 0 1 1	\$336,000 \$305,500 2013 \$248,000	Average \$346,750 \$349,000 \$306,000 2014 January Average \$302,750 \$306,250	ge Price \$353,335 \$344,500 \$351,335 2015 2015	\$395,000 \$416,000 \$464,334 2016 ber	\$252 \$229 2013 \$213	\$260 \$261 \$229 2014 January Average I	\$265 \$265 \$258 \$263 \$2015 2015	q.Ft. \$296 \$312 \$348 2016 ber q.Ft. \$0	\$350,000 \$349,000 2013 \$248,000 \$0	Highes \$360,000 \$349,000 \$325,000 2014 January, Highes \$310,000	t Price \$375,000 \$349,000 \$386,000 2015 /December the Price \$0	\$415,000 \$503,000 \$520,000 2016
04 08 09 Total Units Unit Styl Unit 01 05	1 2 2 5 2013 Jes - 01,0 Sales 1 0 0	Sales 2 1 2 5 2014 05,12 January Sales 4 2 1 7	Sales 3 3 1 7 2015 y/Decem Sales 0 3 2 5	Sales 2 3 3 8 2016 Sales 0 1 1 2	\$336,000 \$305,500 2013 \$248,000 \$0 \$0	Average \$302,750 \$306,250 \$269,000	ge Price \$353,335 \$344,500 \$351,335 2015 2015 2015 2015 2015	\$395,000 \$416,000 \$464,334 2016 ber 0 312000 334900	\$252 \$229 2013 \$213 \$0 \$0	\$260 \$261 \$229 2014 January Average I \$260 \$289 \$230	Price Per S \$265 \$258 \$263 2015 2015 2015 2015	q.Ft. \$296 \$312 \$348 2016 Der q.Ft. \$0 \$294 \$286	\$350,000 \$349,000 2013 \$248,000 \$0 \$0	Highes \$360,000 \$349,000 \$325,000 2014 January, Highes \$310,000 \$312,500 \$269,000	t Price \$375,000 \$349,000 \$386,000 2015 /December the Price \$0 \$319,900 \$285,000	\$415,000 \$503,000 \$520,000 2016 Oer 0 312000 334900
04 08 09 Total Units Unit Styl Unit 01 05 12 Total Units	1 2 2 5 2013 les - 01,0 Sales 1 0	Sales 2 1 2 5 2014 05,12 January Sales 4 2 1	Sales 3 3 1 7 2015	Sales 2 3 3 8 2016 Sales 0 1 1	\$336,000 \$305,500 2013 \$248,000 \$0	Average \$346,750 \$349,000 \$306,000 2014 January Average \$302,750 \$306,250	ge Price \$353,335 \$344,500 \$351,335 2015 2015 2015 2015	\$395,000 \$416,000 \$464,334 2016 ber 0 312000	\$252 \$229 2013 \$213 \$0	\$260 \$261 \$229 2014 January Average I \$260 \$289	\$265 \$265 \$258 \$263 \$2015 //Deceml Price Per So \$0 \$299	q.Ft. \$296 \$312 \$348 2016 ber q.Ft. \$0 \$294	\$350,000 \$349,000 2013 \$248,000 \$0	Highes \$360,000 \$349,000 \$325,000 2014 January, Highes \$310,000 \$312,500	t Price \$375,000 \$349,000 \$386,000 2015 /December the Price \$0 \$319,900	\$415,000 \$503,000 \$520,000 2016 Der
04 08 09 Total Units Unit Styl Unit 01 05 12	1 2 2 5 2013 Jes - 01,0 Sales 1 0 0	Sales 2 1 2 5 2014 05,12 January Sales 4 2 1 7	Sales 3 3 1 7 2015 y/Decem Sales 0 3 2 5	Sales 2 3 3 8 2016 Sales 0 1 1 2	\$336,000 \$305,500 2013 \$248,000 \$0 \$0	Average \$302,750 \$306,250 \$269,000	ge Price \$353,335 \$344,500 \$351,335 2015 2015 2015 2015 2015	\$395,000 \$416,000 \$464,334 2016 ber 0 312000 334900 2016	\$252 \$229 2013 \$213 \$0 \$0	\$260 \$261 \$229 2014 January Average I \$260 \$289 \$230	Price Per S \$265 \$258 \$263 2015 2015 2015 Price Per S \$0 \$299 \$233 2015	q.Ft. \$296 \$312 \$348 2016 ber q.Ft. \$0 \$294 \$286 2016	\$350,000 \$349,000 2013 \$248,000 \$0 \$0	Highes \$360,000 \$349,000 \$325,000 2014 January, Highes \$310,000 \$312,500 \$269,000	t Price \$375,000 \$349,000 \$386,000 2015 /Decemb tt Price \$0 \$319,900 \$285,000	\$415,000 \$503,000 \$520,000 2016 Oer 0 312000 334900