## 2013 to 2016

Unit Styles - 02,06,11

|  |  | January/December |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Unit | Sales | Sales | Sales | Sales |
| 02 | 2 | 1 | 1 | 5 |
| 06 | 2 | 5 | 3 | 2 |
| 11 | 1 | 1 | 1 | 2 |
| Total Units | 5 | 7 | 5 | 9 |
|  | 2013 | 2014 | 2015 | 2016 |


|  | January/December Average Price |  |  | January/December Average Price Per Sq.Ft. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$338,750 | \$375,000 | \$420,000 | \$460,000 | \$234 | \$259 | \$290 | \$317 |
| \$315,000 | \$362,300 | \$396,660 | \$478,750 | \$217 | \$250 | \$274 | \$330 |
| \$365,000 | \$385,000 | \$355,000 | \$486,000 | \$252 | \$266 | \$245 | \$335 |

Unit Styles - 03,07,10

|  |  | January/December |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Unit | Sales | Sales | Sales | Sales |
| 03 | 1 | 2 | 3 | 1 |
| 07 | 3 | 3 | 3 | 4 |
| 10 | 2 | 2 | 1 | 0 |
| Total Units | 6 | 7 | 7 | 5 |
|  | 2013 | 2014 | 2015 | 2016 |


|  | January/December Average Price |  |  | January/December Average Price Per Sq.Ft. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$420,500 | \$412,500 | \$413,660 | \$460,000 | \$239 | \$234 | \$235 | \$261 |
| \$347,333 | \$384,333 | \$390,000 | \$478,750 | \$197 | \$218 | \$222 | \$272 |
| \$355,650 | \$387,500 | \$395,000 | \$0 | \$202 | \$220 | \$224 | \$0 |
| 2013 | 2014 | 2015 | 2016 | 2013 | 2014 | 2015 | 2016 |

Unit Styles - 04,08,09

|  | January/December |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Unit | Sales | Sales | Sales | Sales |
| 04 | 1 | 2 | 3 | 2 |
| 08 | 2 | 1 | 3 | 3 |
| 09 | 2 | 2 | 1 | 3 |
| Total Units | 5 | 5 | 7 | 8 |
|  | 2013 | 2014 | 2015 | 2016 |


|  | January/December Average Price |  |  | January/December Average Price Per Sq.Ft. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$280,000 | \$346,750 | \$353,335 | \$395,000 | \$210 | \$260 | \$265 | \$296 |
| \$336,000 | \$349,000 | \$344,500 | \$416,000 | \$252 | \$261 | \$258 | \$312 |
| \$305,500 | \$306,000 | \$351,335 | \$464,334 | \$229 | \$229 | \$263 | \$348 |
| 2013 | 2014 | 2015 | 2016 | 2013 | 2014 | 20 | 2016 |


| January/December <br> Highest Price |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 280,000$ | $\$ 360,000$ | $\$ 375,000$ | $\$ 415,000$ |  |
| $\$ 350,000$ | $\$ 349,000$ | $\$ 349,000$ | $\$ 503,000$ |  |
| $\$ 349,000$ | $\$ 325,000$ | $\$ 386,000$ | $\$ 520,000$ |  |
| 2013 | 2014 | 2015 | 2016 |  |

Unit Styles - 01,05,12

|  |  | January/December |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Unit | Sales | Sales | Sales | Sales |
| 01 | 1 | 4 | 0 | 0 |
| 05 | 0 | 2 | 3 | 1 |
| 12 | 0 | 1 | 2 | 1 |
| Total Units | 1 | 7 | 5 | 2 |
|  | 2013 | 2014 | 2015 | 2016 |
| Annual |  |  |  |  |
| Total Units | 17 | 26 | 24 | 24 |


|  | January/December Average Price |  |  | January/December <br> Average Price Per Sq.Ft. |  |  |  | January/December Highest Price |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$248,000 | \$302,750 | \$0 | 0 | \$213 | \$260 | \$0 | \$0 | \$248,000 | \$310,000 | \$0 | 0 |
| \$0 | \$306,250 | \$316,635 | 312000 | \$0 | \$289 | \$299 | \$294 | \$0 | \$312,500 | \$319,900 | 312000 |
| \$0 | \$269,000 | \$272,500 | 334900 | \$0 | \$230 | \$233 | \$286 | \$0 | \$269,000 | \$285,000 | 334900 |
| 2013 | 2014 | 2015 | 2016 | 2013 | 2014 | 2015 | 2016 | 2013 | 2014 | 2015 | 2016 |

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